

MANHATTAN



HANDY MAN
Anthony Faglione in
the left of his office
on East 25th Street

If He Builds It...

Anthony Faglione is known as "the master builder" to many in the fashion industry. His construction and contracting company, TeamCIS, takes the conceptual vision of luxury designers like Ralph Lauren (whose Fashion Week stages he's created since 1997), John Varvatos and Halston, and turns them into a reality on the runway and in retail stores. —JA

What does a "master builder" do?

I do mostly projects for high-end luxury retail brands. Most clients have a concept for a store and need a real estate

broker, lawyer, architect, engineer and contractor. We go through a process of Q and A's, do all the consulting, meet your budget and schedule and get the store built.

What are you currently working on?

We turnkeyed the Halston store (which opened in March of this year), and we completed their showroom space in Soho a year ago. I've been working on the new Canali store, which will open mid-April on Madison Ave. I just completed two stores for the French skincare company Caudalie, and I also finished up a 12-store rollout for the U.K. fashion brand Reiss.

So I called my guys and we came in with plywood and Masonite and laid protective hard-shell cushioning over the concrete floor, which allowed us to put up all the scaffolding and rigging required to install the set. We literally lived out of a truck for the weekend and got everything in place to allow Calvin to stay on schedule.

What's the most challenging part of your job?



BOLD BOUTIQUE
Faglione's L.A. store for
the U.K. brand Reiss

How did you get started working in the fashion industry?

In 1994, Calvin Klein was doing a Fashion Week event and it was the morning of a big snowstorm. A previous client of mine called to say they'd poured a new cement floor and there was no time for it to dry properly to allow the stage set to be built on top of it.

If you walked into the Calvin Klein store on Madison Avenue and looked at the details, you'd think it was simple, white walls and ceilings, but the challenge is the level of attention you have to put into the details so they look perfect. Each designer has a concept; we as craftsmen help design the details. teamcis.com